

Information, Organization, and Management

Unit 5: Potential and Limitations of ICT

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Textbook: Wigand/Picot/Reichwald: *Information, Organization and Management*, John Wiley & Sons, 1997

Overview

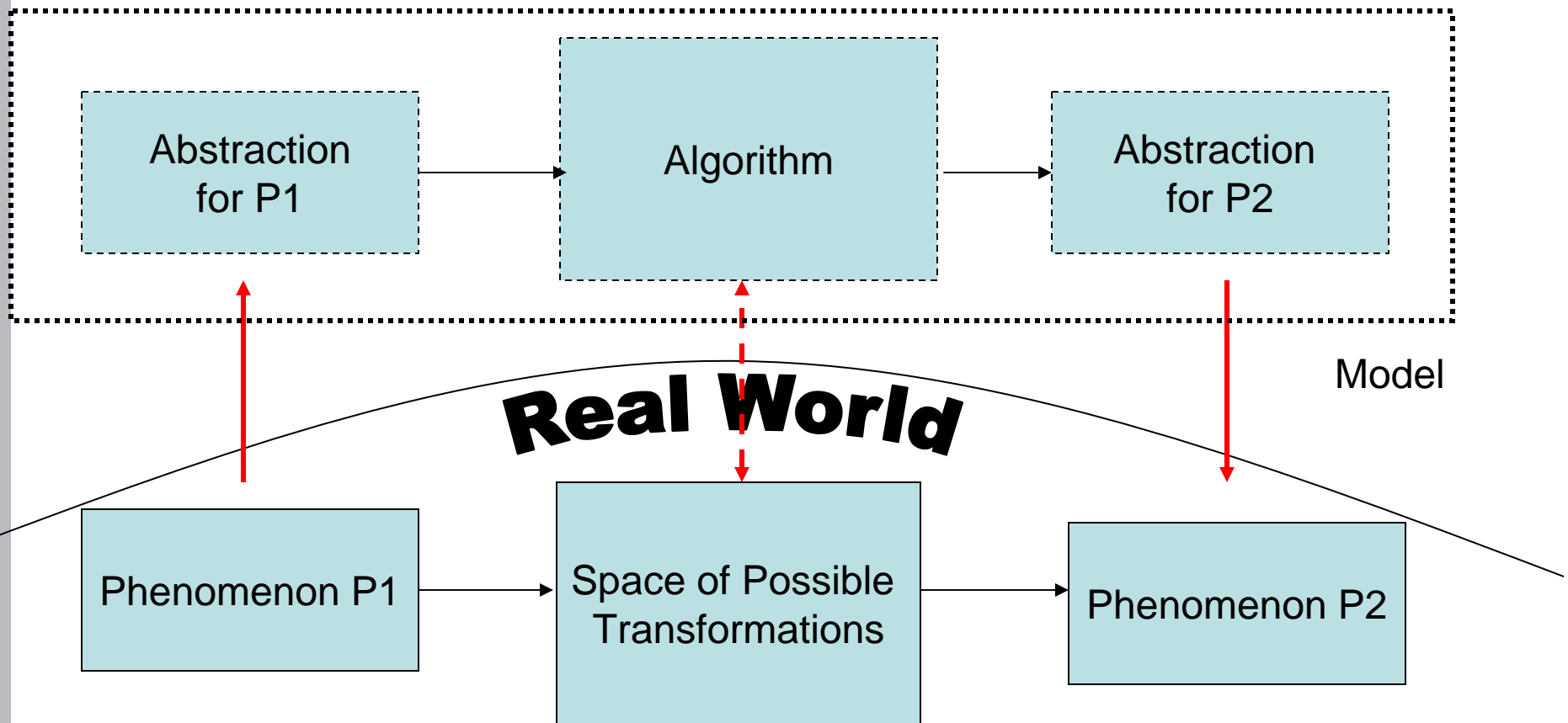
- Computer Systems, Models, and the Real World
- Formalization

Formalization: Importance and Limits

- Formalization as a precondition of ICT
- Algorithms: Sequence of processing steps that solves a given problem
- Alternative means for formalization/modeling/representation
 - Human language (problem: actor- and context-bound)
 - Data Models
 - Ontologies

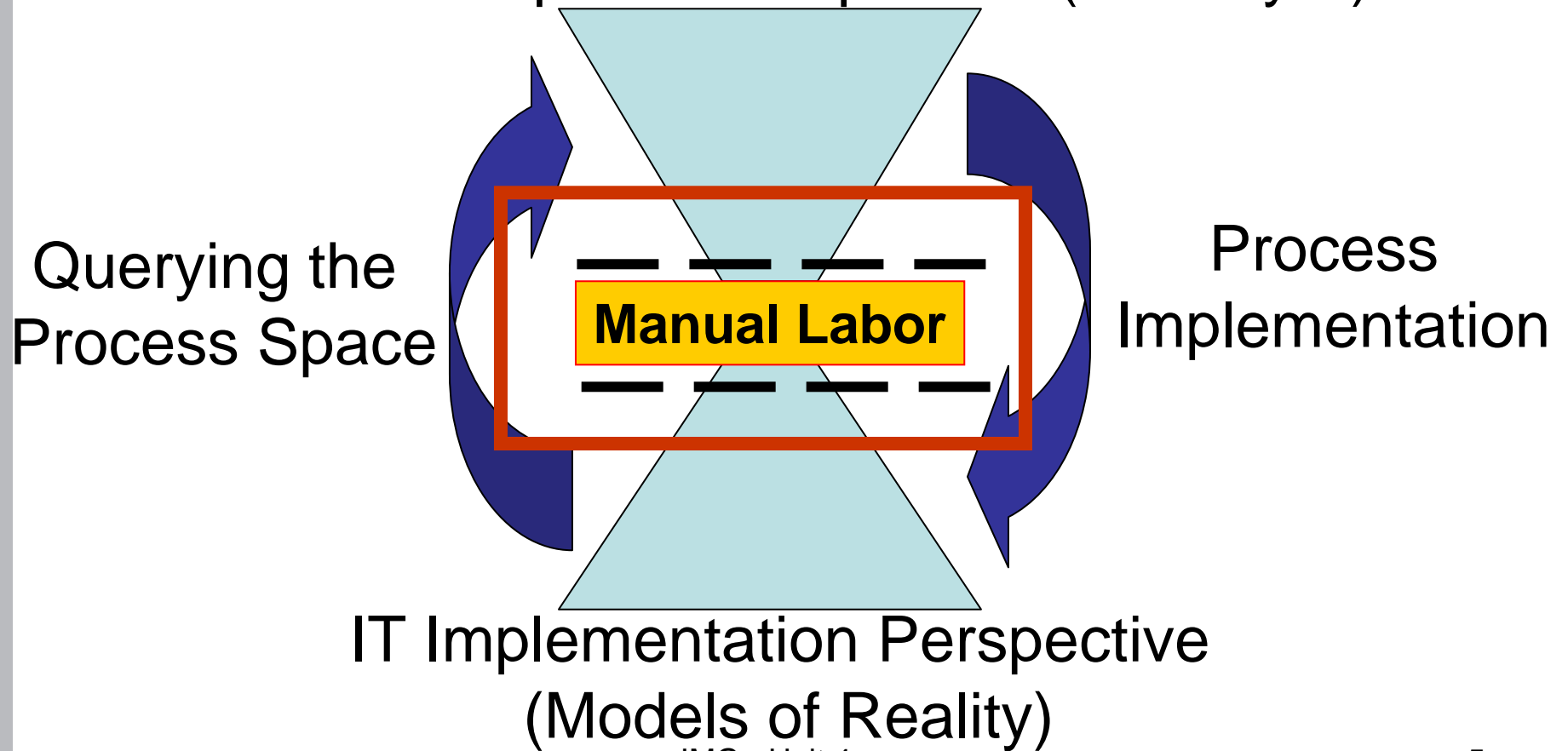
cf. Wigand/Picot/Reichwald (1997)

Computer Systems, Models, and the Real World



The Critical IT / Process Divide

Business Experts' Perspective ("Reality"?)

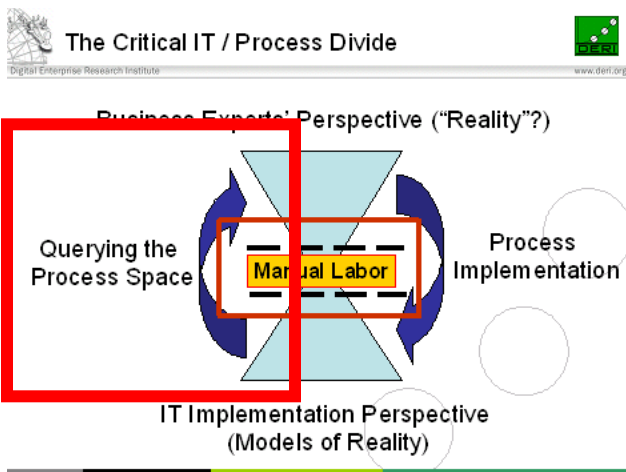


Querying the Process Space

“Do we have a cost approval process for items below \$ 200?”

“How many inventory management methods are currently in use?”

“In which of our food manufacturing machines are we processing meat or raw eggs?”



- Process Models
- Process Instances
- Resources and Actors

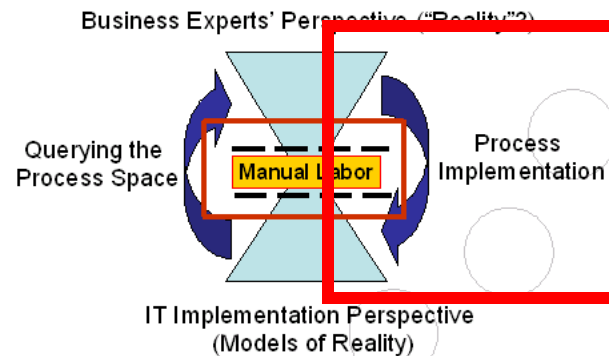
IMG • Data

“We need to set up a billing process for our new Internet TV service”

Programming

**(Web) Service
Composition
and Orchestration**

**Customizing of COTS
Packages (e.g. SAP)**



Levels of Semiotics

- Semiotics: Scientific research of objects and functions of communication processes
- Three levels:
 - Syntactic: Analysis of signals and relationship between signals
 - Semantic: Analysis of signals and their meanings
 - Pragmatic: Analysis of signals and their effects
- Example

cf. Wigand/Picot/Reichwald (1997)

Syntactic Level

- Signals and relation between signals
- Formal rules determining the structure (e.g. grammars)
- Example: XML Schema Definition, Backus-Naur Form (BNF)

Semantic Level

- Relation between signals and meanings (designata)
- Message: requires semantic agreement
- Example: Ontologies are such semantic agreements

cf. Wigand/Picot/Reichwald (1997)

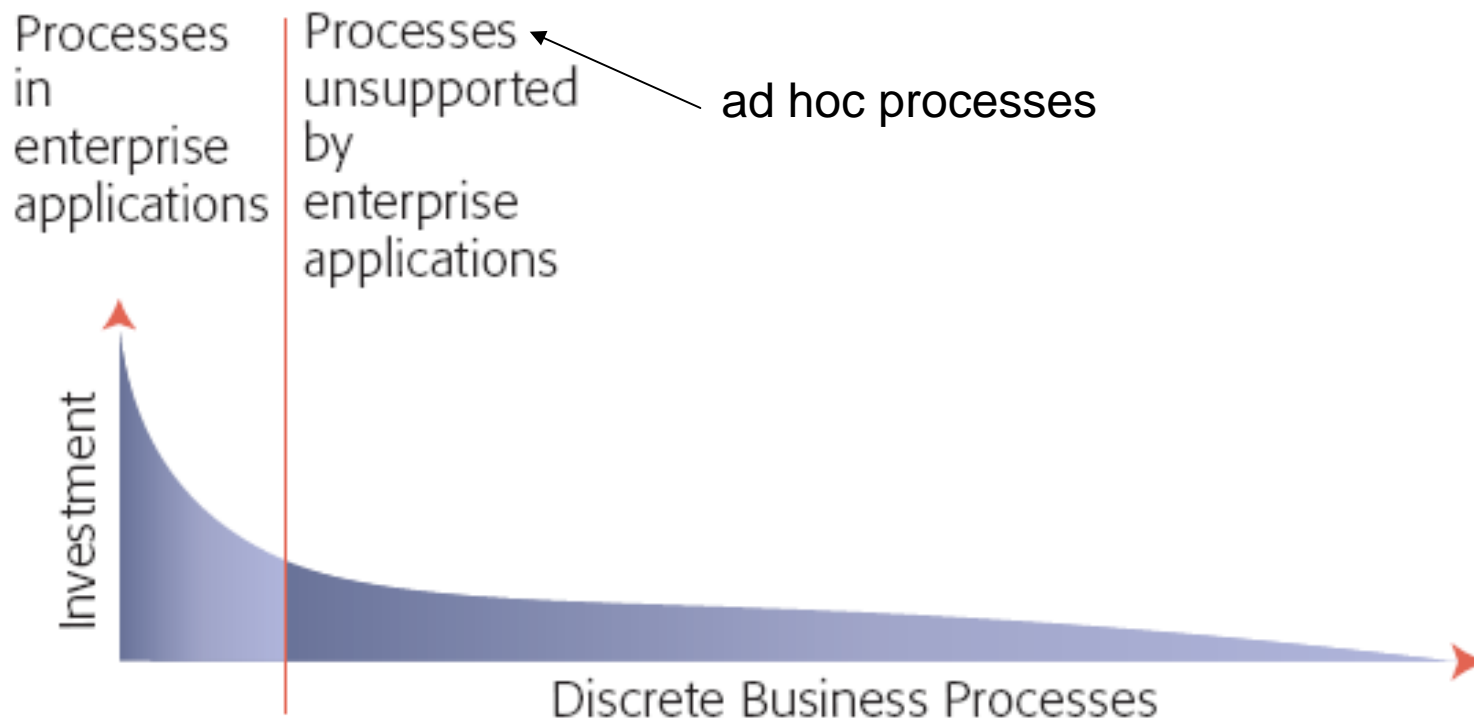
Pragmatic Level

- Relation between signs and their effects
- Intended and actual effects
- Example: Ordering a book by sending a message „1 pcs of ,Information, Organization, and Management““

Problem 1: Modeling Costs

- Models can be used to delegate the execution of a formal process to a machine.
- This may save resources.
- However, creating a model consumes resources.
- The total savings do not automatically and always outweigh the modeling costs.

A real problem...



Supporting long tail of business processes

Problem 2: Blurry means for specifying the intended meaning

- Many modeling notations and languages are not very expressive
- Misunderstandings possible and frequent
 - e.g. semantics of cardinality constraints in ERM

Status Quo: Lack of Formal Semantics



Errors in Control
Software for the
Ariane Rocket

CH: Altitude relative to the
**sea level of the
Mediterranean Sea.**

D: Altitude relative to the
**sea level of the North
Sea.**

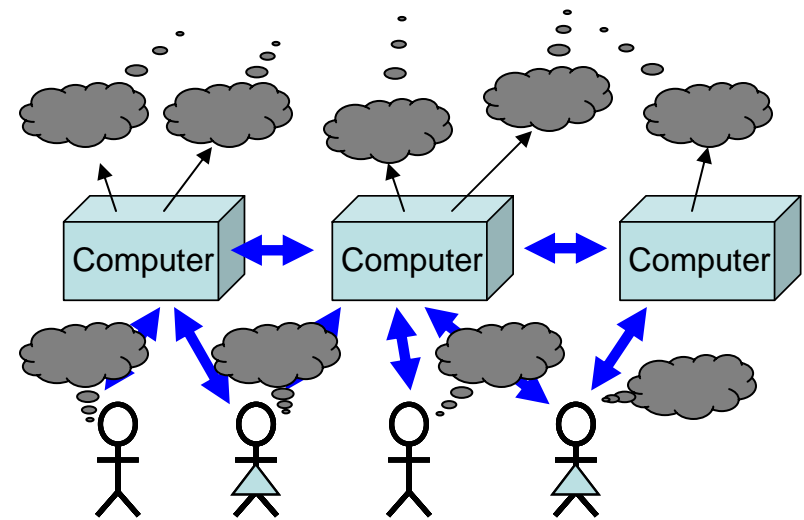
Gap: 27 cm

$$27 - (-27) = 54 \text{ 😊}$$

Information Systems and Representation

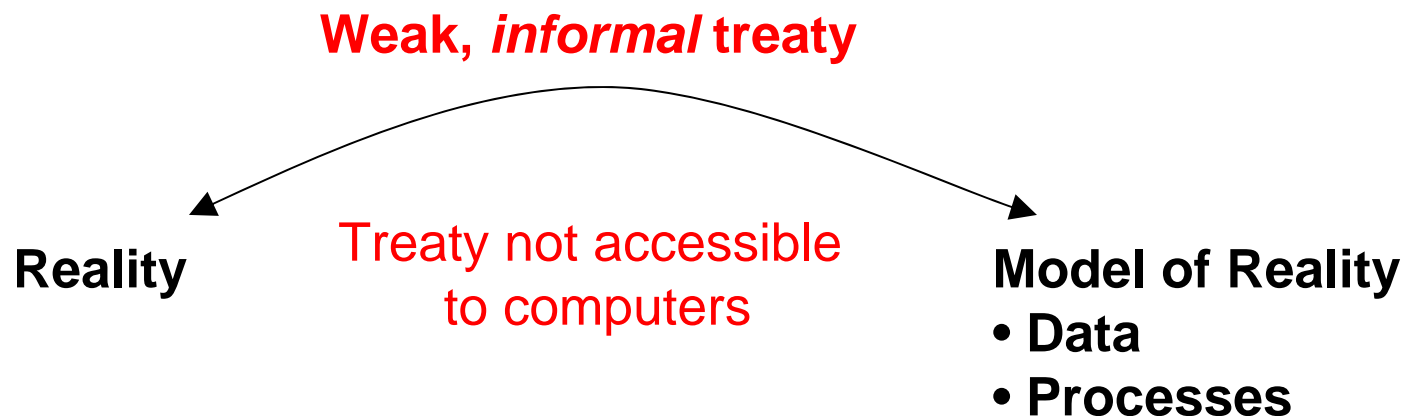
- Hard- and Software, and mental models of actors (users) as **representations** of
 - objects (e.g. individuals, machines),
 - happenings (e.g. events), and
 - abstractions (e.g. social fictions).
- A large deal of challenges in Information Systems research can be reduced to **managing the creation and maintenance of representations**
 - between reality and the systems
 - between systems
 - between systems and their users

System developers, consultants involved in the customizing of COTS,...



Actor 1 Actor 2 Actor 3 Actor 4

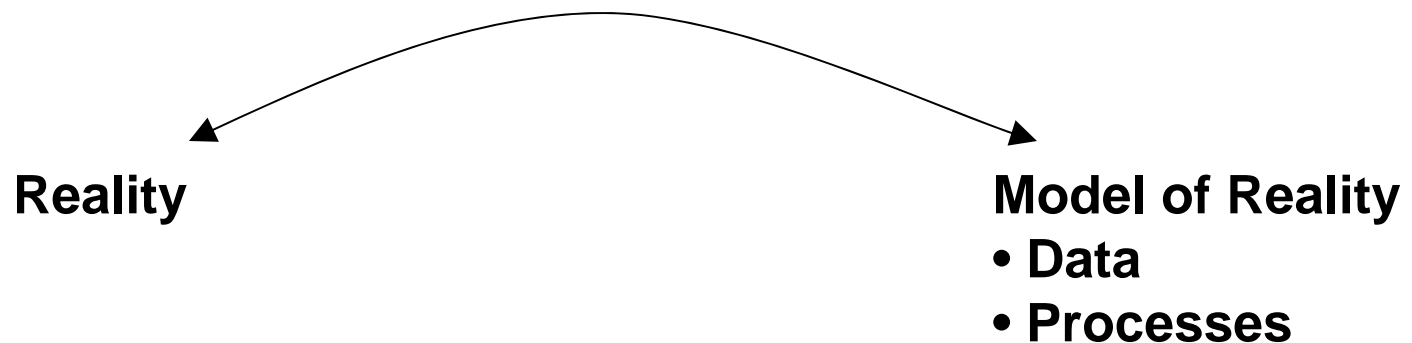
The Root of the Problem: *Weak Ties between Reality and Abstractions of Reality*



Symptoms:

- We can hardly validate whether a given ER model is correct
- We face difficulties making sure that the customization of SAP myERP matches the business needs of a given enterprise

IT represents reality and is part of reality



Reality := Reality + (relevant) Models of Reality

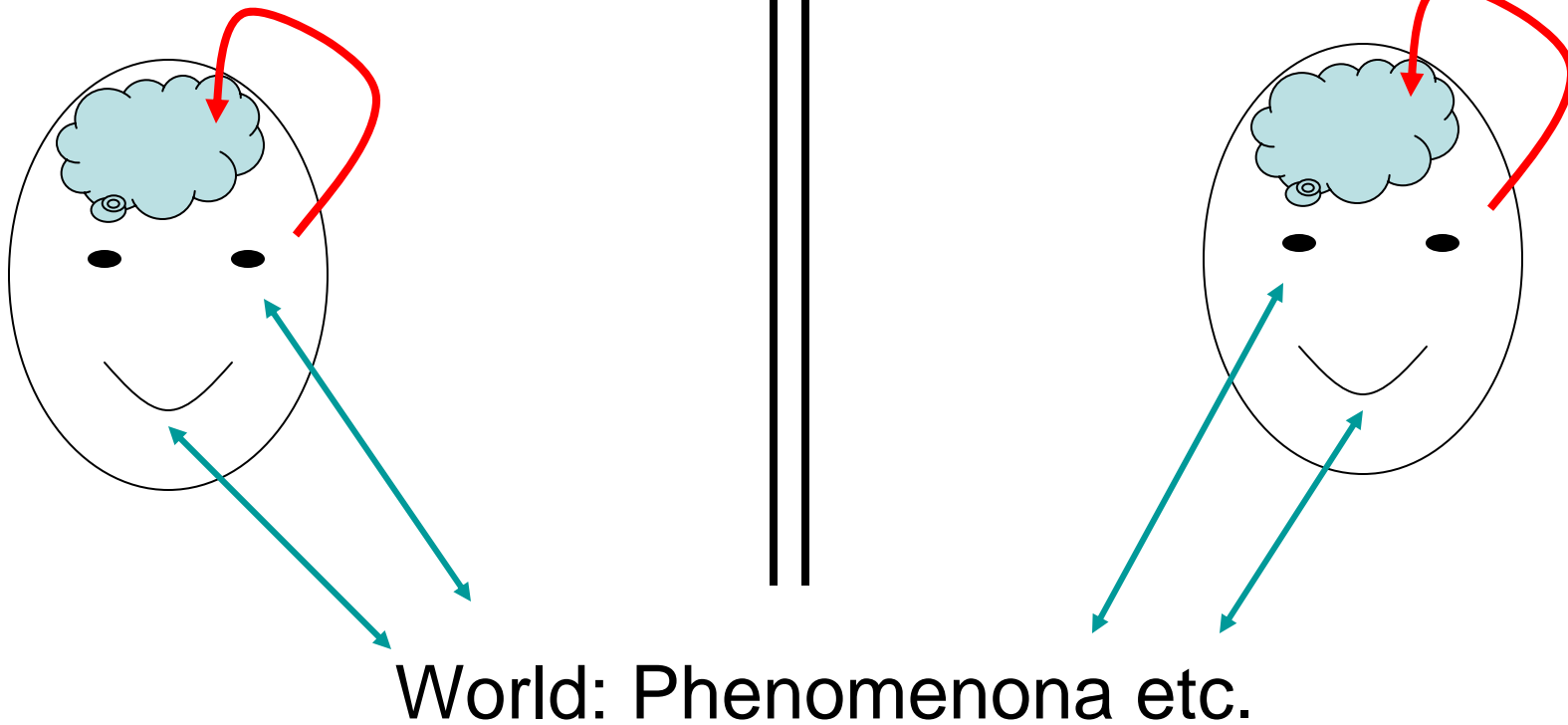
Consequences

- Unspotted semantic mismatches
- Broken processes and costly exceptions
- **A lot of human labor for maintaining the treaty between reality and IT and between IT and IT.**
 - Slow
 - Costly
 - Error-prone

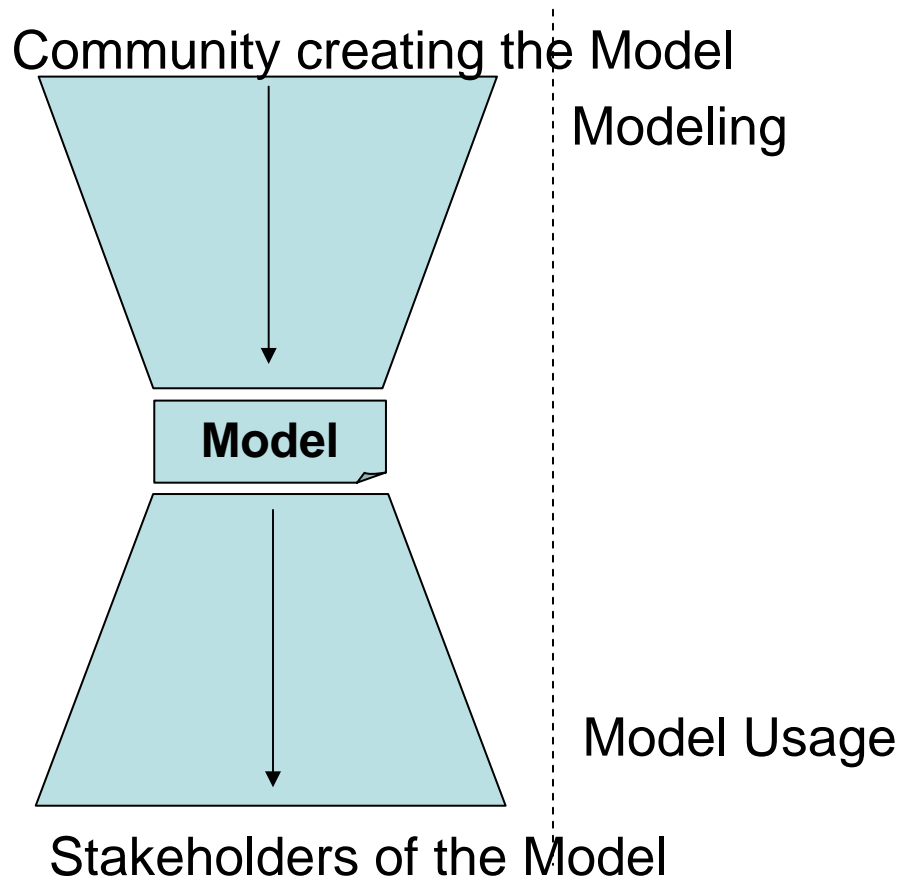
Problem 3: Model Perspicuity

- If multiple business entities or individuals are involved, there need to be continuous agreement that model represents reality properly.

Radical Constructivism



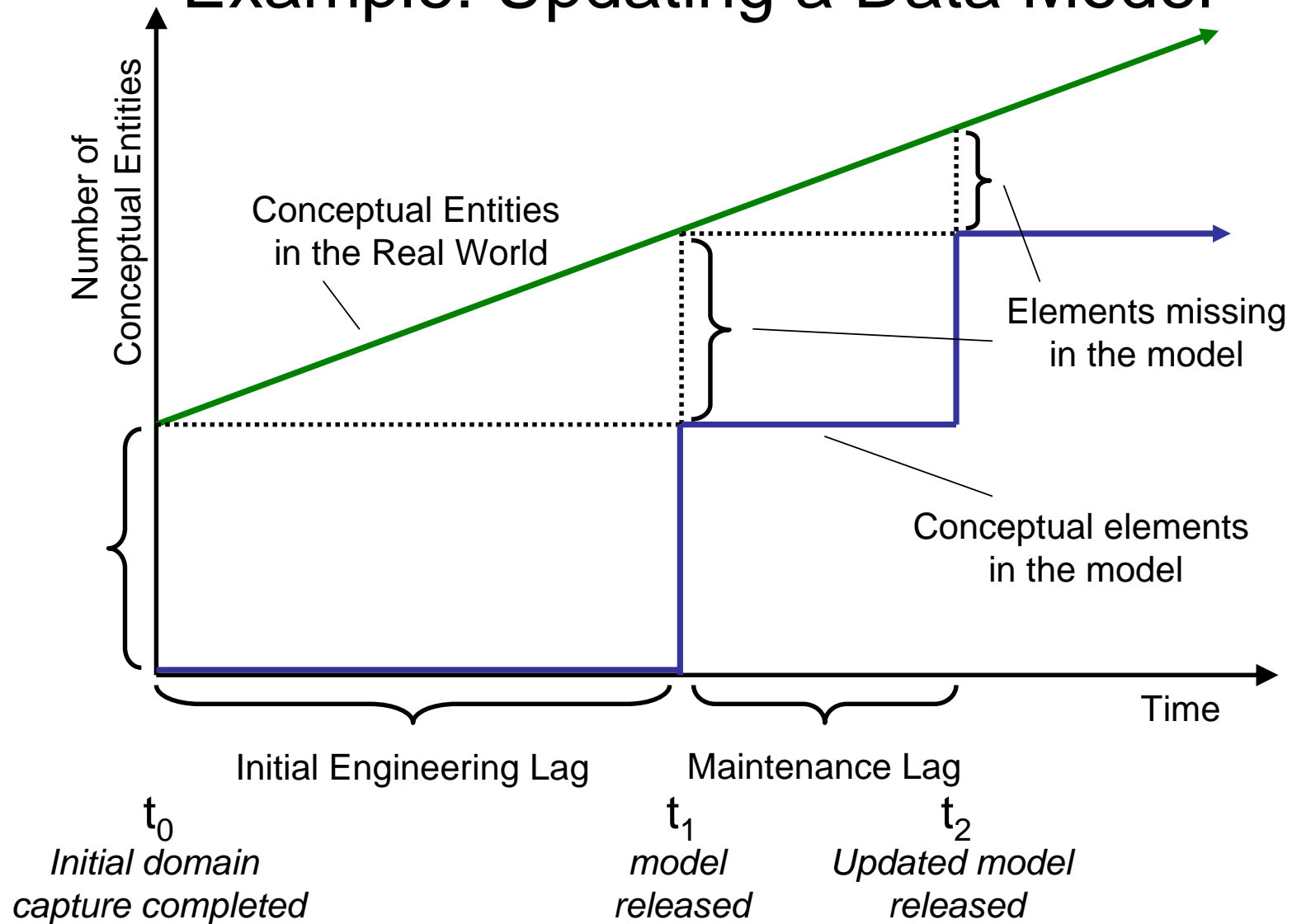
The Model Perspicuity and Agreement Bottleneck



Problem 4: Dynamics and Evolution

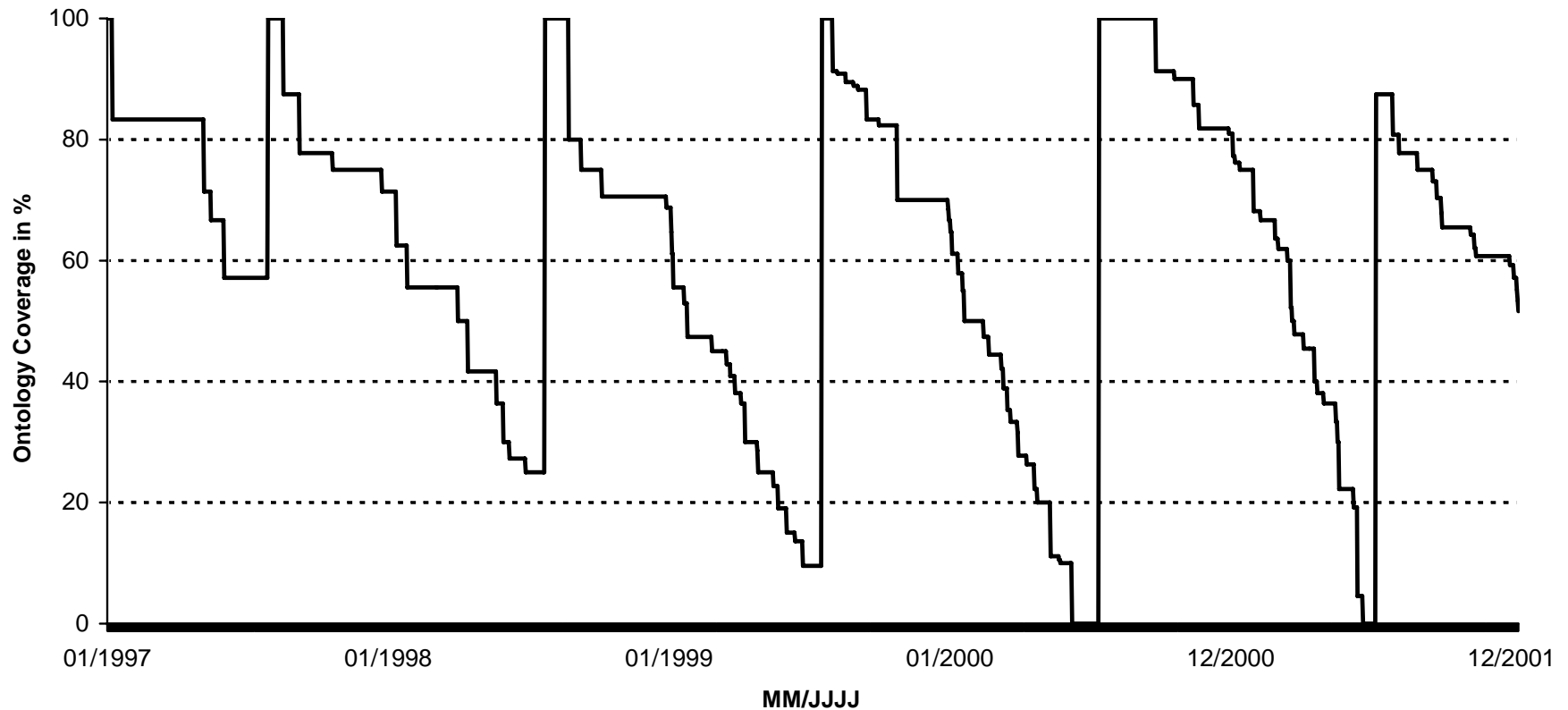
- The world is subject to conceptual dynamics
 - new types of goods
 - new requirements
 - new laws and regulations
- We may not be able to yield a model fast enough to keep pace with change.
- It is hard to spot whether a given model (abstraction) is compatible with the current state of the world.

Example: Updating a Data Model

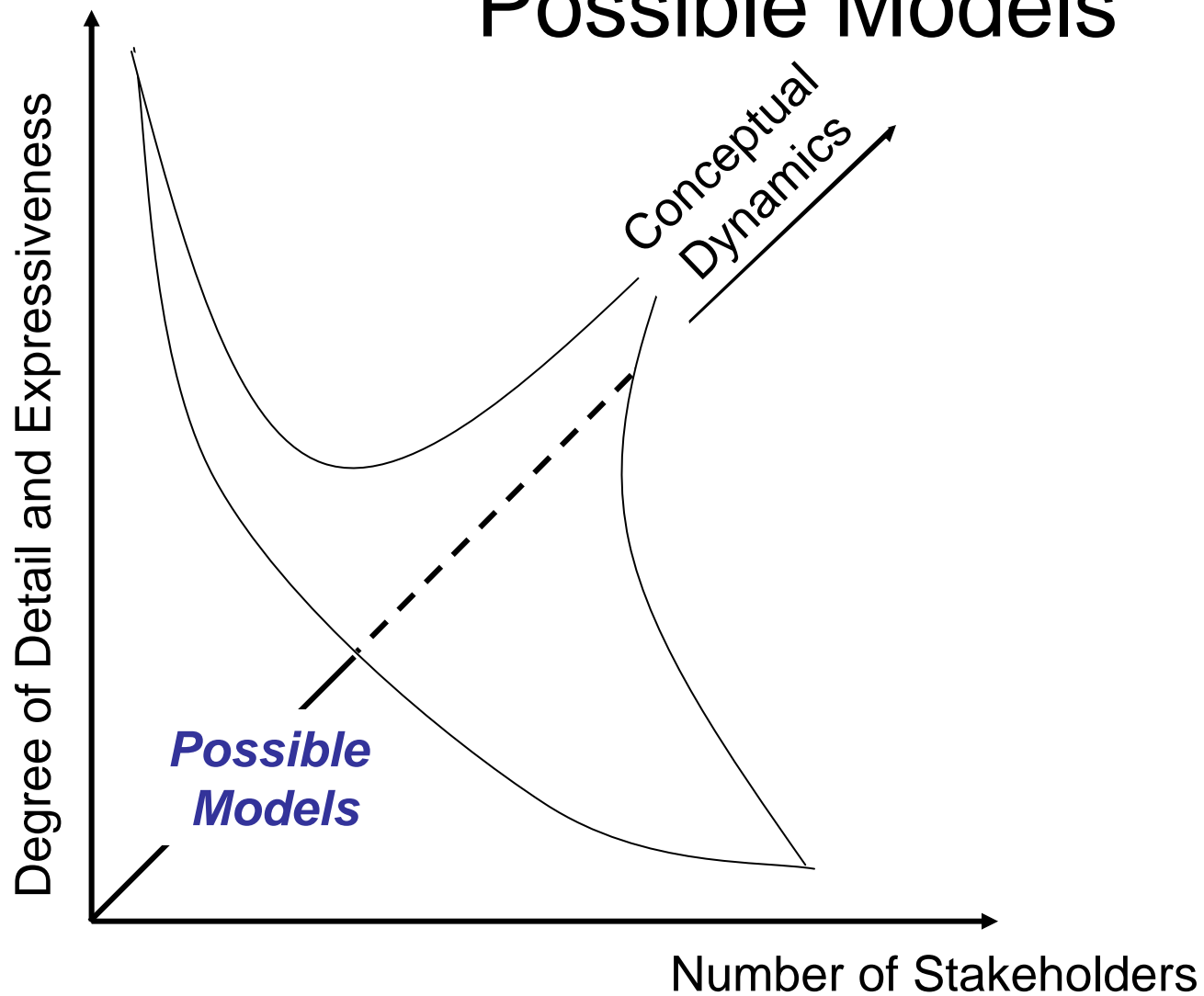


Domain Dynamics vs. Modeling Lag

Coverage of a Fictious Intel CPU Ontology 1/1997 - 1/2002
Maintenance every 360 days plus 7 days lead time



Possible Models

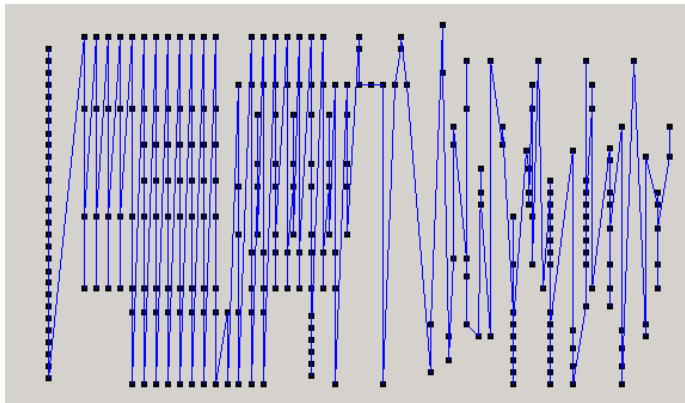


Problem 5: Computability

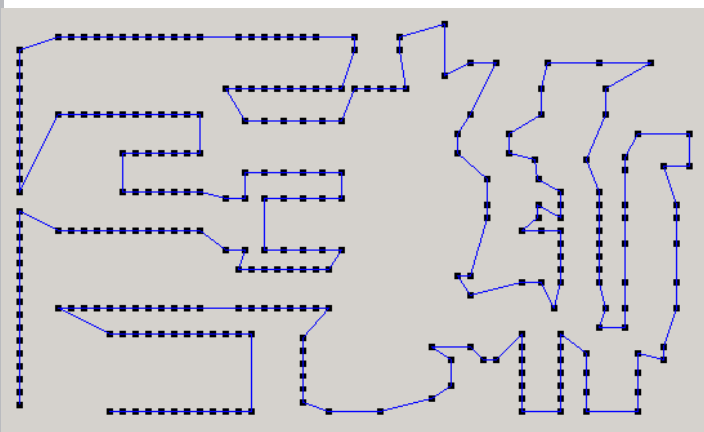
- Many typical business problems can be formalized, but cannot be executed at reasonable computational costs.
- This holds even for rather simple challenges.
- Example: Traveling Salesman Problem
- Also, in business contexts, the time for computing a result may not be available.

cf. Wigand/Picot/Reichwald (1997)

Example: Tool Path Optimization (2)



Simple ordering of
hole coordinates by X- and Y-axis.



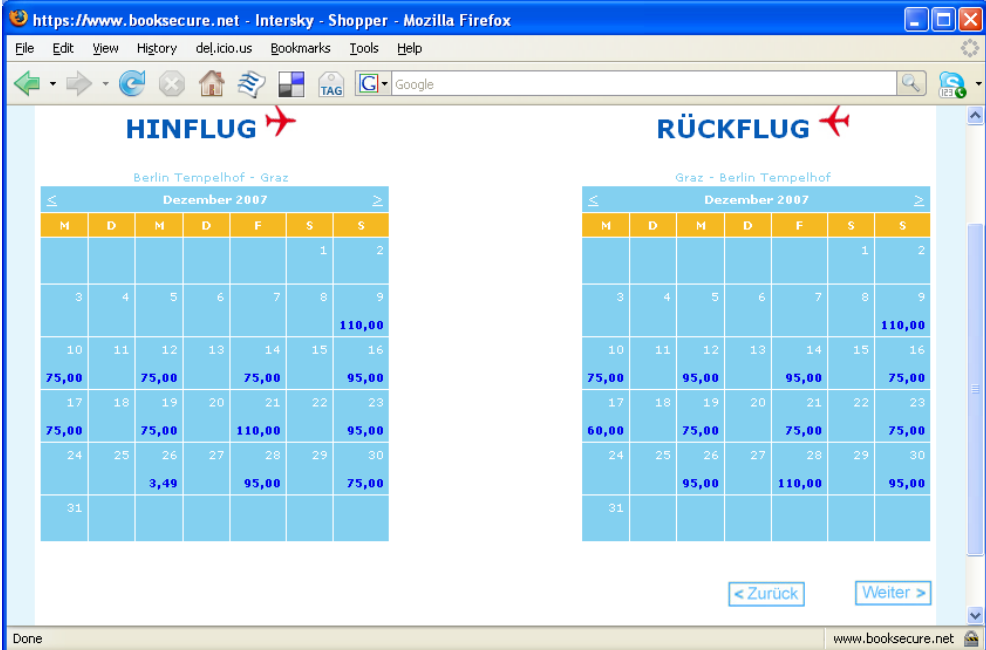
Same layout – optimized for
shortest tool route:
80% shorter -> ~ 80% production
time saved

Examples (C) 2004 by Paul
McGuire, taken from

<http://www.geocities.com/ptmcg/drill/index.html>

Example: Yield Management for Airlines

- At what price should you offer an available seat?
- Influenced by
 - General demand
 - Special events at target destination
 - Alternative travel connections
 - Etc.



The screenshot shows a flight booking interface for the route Berlin Tempelhof - Graz. It displays two calendar views: 'HINFLUG' (Outbound) and 'RÜCKFLUG' (Return). The prices are shown for each day of the month, with some days highlighted in yellow to indicate specific pricing or availability.

Berlin Tempelhof - Graz						
M	D	M	D	F	S	S
					1	2
3	4	5	6	7	8	9
						110,00
10	11	12	13	14	15	16
75,00	75,00	75,00	75,00	95,00	95,00	
17	18	19	20	21	22	23
75,00	75,00	110,00	95,00	95,00		
24	25	26	27	28	29	30
		3,49	95,00	75,00		
31						

Graz - Berlin Tempelhof						
M	D	M	D	F	S	S
					1	2
3	4	5	6	7	8	9
						110,00
10	11	12	13	14	15	16
75,00	95,00	95,00	95,00	75,00	75,00	
17	18	19	20	21	22	23
60,00	75,00	75,00	75,00	75,00		
24	25	26	27	28	29	30
		95,00	110,00	95,00		
31						

Thank you!

The slides of today's class will be available
at <http://www.heppnetz.de/teaching/img/>
shortly.